

### 3.5.1 Revenue generated from consultancy and corporate training (2023-24):

Name of the Faculty consultant or trainer	Organization to which consultancy or corporate training provided	Dates/ duration of the Consultancy	Amount generated in INR	Document
Dr. Priyanka Suresh, Prof. Yashodhan Karulkar, Prof. Vikram Sankhala, Dr. Shaliega Rego, Dr. Kiran Desai, Dr. Geetha Iyer, Dr. Abhay Kumar, Prof. Alaknanda Lonare, Dr. Abhishek Sinha	Royal Enfield (Eicher Motors Ltd)	11, 25 May 2023; 01, 08, 15, 22, 29 June 2023; 06, 13, 18, 20, 27 July 2023; <b>12 Days</b>	7,08,000	<a href="#">View Document</a>
Dr. Priyanka Suresh, Prof. Yashodhan Karulkar, Prof. Vikram Sankhala, Dr. Shaliega Rego, Dr. Kiran Desai, Dr. Geetha Iyer, Dr. Abhay Kumar, Prof. Alaknanda Lonare, Dr. Abhishek Sinha, Dr. Kiran Desai		05, 12, 19, 26 May 2023; 02, 9, 16, 23 June 2023; 07, 14, 21, 28 July 2023; <b>12 Days</b>		
Prof. Yashodhan Karulkar, Dr. Kiran Desai, Dr. Geetha Iyer, Dr. Abhay Kumar, Prof. Alaknanda Lonare, Dr. Abhishek Sinha	Royal Enfield (Eicher Motors Ltd)	15, 22, 29 June 2023; 06, 13, 20, 27 July 2023; 03, 10, 17, 24, 31 Aug 2023 <b>12 days</b>	7,08,000	<a href="#">View Document</a>
Prof. Yashodhan Karulkar, Dr. Kiran Desai, Dr. Geetha Iyer, Dr. Abhay Kumar, Prof. Alaknanda Lonare, Dr. Abhishek Sinha		16, 23, 30 June 2023; 07, 14, 21, 28 July 2023; 04, 11, 18, 25 Aug 2023; 01 Sept 2023 <b>12 Days</b>		
Prof. Yashodhan Karulkar, Dr. Kiran Desai, Dr. Geetha Iyer, Dr. Abhay Kumar, Prof. Alaknanda Lonare, Dr. Abhishek Sinha	Royal Enfield (Eicher Motors Ltd)	10, 17, 24, 31 Aug 2023 14, 21 Sept 2023; 05, 12, 19, 26 Oct 2023 <b>12 Days</b>	7,08,000	
Prof. Yashodhan Karulkar, Dr. Kiran Desai, Dr. Geetha Iyer, Dr. Abhay Kumar, Dr. Kiran Desai, Prof. Alaknanda Lonare, Dr. Abhishek Sinha		11, 18, 25 Aug 2023; 01, 08, 15, 22, 29 Sept 2023; 06, 13, 20, 27 Oct 2023 <b>12 days</b>		

Name of the Faculty consultant or trainer	Organization to which consultancy or corporate training provided	Dates/ duration of the Consultancy	Amount generated in INR	Document
Prof. Yashodhan Karulkar, Dr. Kiran Desai, Dr. Geetha Iyer, Dr. Abhay Kumar, Prof. Alaknanda Lonare, Dr. Abhishek Sinha, Dr. Rajesh Prasad	Royal Enfield (Eicher Motors Ltd)	05, 12, 19, 26 Oct 2023; 02, 09, 23, 30 Nov 2023; 07, 14, 21, 28 Dec 2023 <b>12 days</b>	7,08,000	
Prof. Yashodhan Karulkar, Dr. Kiran Desai, Dr. Geetha Iyer, Dr. Abhay Kumar, Prof. Alaknanda Lonare, Dr. Abhishek Sinha, Dr. Rajesh Prasad		06, 13, 20, 27 Oct 2023; 03, 10, 24 Nov 2023; 01, 08, 15, 22, 29 Dec 2023 <b>12 days</b>		
Chittaranjan Bhattacharjee, Rajendra Prasad, Dr. Abhinav Sharma, Dr. Veena Vohra, Dr. Arundhati Thakurta, Dr. Sayantan Khanra, Dr. Geeta D'Souza, Dr. Aditi Dey Sarkar, Dr. Madhavi Gokhale, Prof. Gabrielle Heart, Prof. Papiya De, Prof. Yashodhan Karulkar, Prof. Subashis Sinha, Dr. Sonali Narbariya, Dr. Kalyani Mulchandani, Dr. Geetha Iyer, Prof. Divakar Kamath, Dr. Kirit Ghosh, Dr. Akshay Khanzode, Dr. Darshan Pandya	Clover Infotech Pvt. Ltd.	06, 20 May 2023; 03, 17 June 2023; 01, 15 July 2023; 05, 06 Aug 2023; 02, 16 Sept 2023; 07, 21 Oct 2023; 04, 18 Nov 2023; 09, 10 Dec 2023; 06, 20 Jan 2024; 03, 17 Feb; 02, 16 Mar 2024 <b>24 days</b>	26,84,500	<a href="#">View Document</a>

Name of the Faculty consultant or trainer	Organization to which consultancy or corporate training provided	Dates/ duration of the Consultancy	Amount generated in INR	Document
Dr. Arun Sharma, Prof. Naveed Shaikh, Prof. Gabrielle Heart, Prof. Chittaranjan Bhattacharjee, Dr. Payal Trivedi, Dr. Sudarshana Sarkar, Dr. Varun Rijhwani, Dr. Sonali Narbariya, Dr. Smriti Pande, Dr. Kiran Desai, Prof. Yashodhan Karulkar, Dr. Amrita Bansal, Dr. Neha Sadhotra, Dr. Amrita Bansal, Dr. Chandan Dasgupta, Dr. Hema Gwalani, Dr. Sangeeta Wats, Dr. Preeti Nayal, Dr. Arun Sharma, Prof. Jacqueline Mundkur, Dr. Smriti Pande, Prof. Vishwas Raichur, Dr. Sayantan Khanra, Dr. Akshay Khanzode, Dr. Veena Vohra, Dr. Abhinav Sharma, Dr. Sonali Narbariya, Prof. Mehek Kapoor, Dr. Purnima Mehrotra	GlaxoSmithKline's Pharmaceuticals Limited	19, 20 June 2023; 15, 23, 25 July 2023; 01, 05, 08, 12, 19, 22 Aug 2023; 05, 09, 12, 16, 23 Sept 2023; 03, 07, 10, 14, 17, 21 Oct 2023; 04, 07, 18, 21, 25 Nov 2023; 05, 09, 12, 16, 19 Dec 2023; 15 Feb 2024 <b>33 Days</b>	19,82,400	<a href="#">View Document</a>
Dr. Beena Nair, Dr. Geeta D'Souza, Prof. Gabrielle Heart, Dr. Ruchika Agarwal	Credilio Financial Technologies Private Limited	13, 20, 27 July 2023 <b>3 Days (12 sessions, online)</b>	4,42,500	<a href="#">View Document</a>
Dr. Sudarshana Sarkar, Dr. Beena Nair, Dr. Deepti Pathak, Prof. Papiya De, Prof. Mehek Kapoor, Prof. Gabrielle Heart, Dr. Madhavi Gokhale, Dr. Abhinav Sharma	Credilio Financial Technologies Private Limited	3, 10, 17, 24, 31 Aug 2023; 07, 14, 21 Sept 2023 <b>2 Days (8 sessions, online)</b>	3,24,500	<a href="#">View Document</a>
Dr. Purvi Bhatt, Dr. Brijesh Sukumaran, Dr. Pamela Jha, Mitesh Joshi, Namrata Britto, Purva Tawade	Cipla Ltd.	11, 12 Sept 2023; 15, 16 Sept 2023 <b>4 days</b>	6,25,400	<a href="#">View Document</a>
Prof. Yashodhan Karulkar, Dr. Kiran Desai	Mazagon Dock Shipbuilders Ltd.	21, 22 Sept 2023 <b>2 Days</b>	3,97,477	<a href="#">View Document</a>
Prof. Gabrielle Heart, Dr. Samveg Patel, Dr. Beena Nair, Dr. Neha Sadhotra, Prof. Jacqueline Mundkur, Dr. Arun Sharma; Dr. Arun Sharma, Dr. Neha sadhotra, Dr. Hitesh Kalro, Prof. Chittaranjan Bhattacharjee, Dr. Geetha Iyer, Prof. Alaknanda Lonare, Dr. Akshay Khanzode	Everest Industries Ltd.	18, 19 dec 2023; 04, 05 Jan 2024; 07, 14, 21 Feb 2024; 06, 13, 20 Mar 2024; 03 10 April 2024; 23, 24, 25 May 2024; <b>15 Days</b>	6,49,000	<a href="#">View Document</a>

Name of the Faculty consultant or trainer	Organization to which consultancy or corporate training provided	Dates/ duration of the Consultancy	Amount generated in INR	Document
Dr. Kalika Bansal, Dr. Alaknanda Menon, Prof. Ajay Mahajan, Dr. Arundhati Thakurta, Prof. Seema Mahajan, Prof. Gabrielle Heart, Dr. Ruchika Agarwal, Prof. Jeet Shah	Maruti Suzuki India Limited	07, 08 Feb 2024; 27, 28 Mar 2024 <b>4 days</b>	9,76,625	<a href="#">View Document</a>
Dr. Rajasulochana	Pharma State Academy / Astra Zeneca	June 2023 1 Day	8,26,000	<a href="#">View Document</a>
Dr. Hema Bajaj, Dr. Veena Vohra	L&T Construction	12 and 16 June 2023 <b>2 Days</b>	2,36,000	<a href="#">View Document</a>
Dr. Hema Bajaj, Dr. Veena Vohra		28 Aug 2023; 01 Sept 2023 <b>2 Days</b>	2,36,000	
Dr. Hema Bajaj, Dr. Veena Vohra		06, 07 Dec 2023 <b>2 Days</b>	2,36,000	
Dr. Hema Bajaj, Dr. Veena Vohra		13, 16 Feb 2024 <b>2 Days</b>	2,36,000	
Prof. Gabrielle Heart, Dr. Samveg Patel, Dr. T. Kachwala, Dr. Abhinav Sharma, Dr. Sagnik Bagchi, Dr. Neha Sadhotra, Dr. Hema Gwalani, Dr. Darshan Pandya, Prof. Chittaranjan Bhattacharjee, Dr. Arun Sharma	L&T Ltd. (Lonavala)	5 - 10 June 2023 <b>6 Days</b>	6,13,305	<a href="#">View Document</a>
Prof. Bijayinee Patnaik, Dr. Kalika Bansal, Dr. Rose Antony, Dr. Akshay Khanzode, Dr. Hema Gwalani, Dr. Preeti Nayal, Dr. Geetha Iyer, Prof. Alaknanda Lonare, Dr. Darshan Pandya, Dr. Rajasulochana, Dr. Arun Sharma		10 - 15 July 2023 <b>6 Days</b>	6,13,305	
Dr. Aditi Dey Sarkar, Dr. Souvik Dhar, Dr. Sudhanshu Pani, Dr. Abhinav Sharma, Dr. Rose Antony, Dr. Arun Sharma		21 - 26 Aug 2023 <b>6 Days</b>	6,13,305	
Prof. Bijayinee Patnaik, Dr. Anand B., Dr. Samveg Patel, Dr. Akshay Khanzode, Dr. T. Kachwala, Dr. Amrita Bansal		11- 16 Sept 2023 <b>6 Days</b>	6,13,305	
Prof. Amita Shivhare, Dr. Chandan Dasgupta, Dr. Anand B., Dr. Pradeep Pai, Dr. T. Kachwala, Dr. Smriti Pande		16 - 21 Oct 2023 <b>6 Days</b>	6,13,305	

Name of the Faculty consultant or trainer	Organization to which consultancy or corporate training provided	Dates/ duration of the Consultancy	Amount generated in INR	Document
Dr. Aditi Dey Sarkar, Dr. Sachin Mathur, Dr. Akshay Khanzode, Dr. Sagnik Bagchi, Dr. Rose Antony, Dr. Payal Trivedi		04 - 09 Dec 2023 <b>6 Days</b>	6,13,305	
Dr. Aditi Dey Sarkar, Dr. Souvik Dhar, Dr. Anupam Rastogi, Prof. Chittaranjan Bhattacharjee, Dr. Rose Antony, Dr. Hitesh Kalro		08 - 13 Jan 2024 <b>6 Days</b>	6,13,305	
Dr. Geeta D'Souza, Dr. Abhinav Sharma, Dr. Samveg Patel, Dr. Darshan Pandya, Dr. Rajasulochana, Dr. Arun Sharma		19 - 24 Feb 2024 <b>6 Days</b>	6,13,305	
Prof. Gabrielle Heart, Dr. Purnima Mehrotra, Dr. Sandeep Srivastava, Dr. Veena Vohra, Dr. Abhinav Sharma, Dr. Hitesh Kalro, Prof. Chittaranjan Bhattacharjee, Prof. Mehek Kapoor, Dr. Kirit Ghosh, Dr. Sayantan Khanra, Dr. Pintu Shah, Dr. Beena Nair, Dr. Abhishek Kumar Sinha	Writers Business Services Pvt. Ltd.	13, 14, 15, 16, 17, 18 May 2024 <b>6 Days</b>	10,67,900	<a href="#">View Document</a>
Prof. Naveed Shaikh, Dr. Beena Nair, Dr. Geeta D'Souza, Prof. Mehek Kapoor, Prof. Gabrielle Heart, Dr. Sonali Narbariya, Dr. Veena Vohra, Dr. Krishna Chande, Prof. Ashutosh Ojha, Prof. Jagadish Audipudy, Prof. Ashutosh Ojha, Prof. Sandeep Narula, Dr. Payal Trivedi, Dr. Neha Sadhotra, Dr. Arun Sharma, Dr. Kalyani Mulchandani, Dr. Arun Sharma, Dr. Hitesh Kalro, Prof. Yashodhan Karulkar	Bayer Zydus Pharma	17, 18, 24, 25 June 2023; 01, 02, 08, 09, 15, 16, 22, 23, 29, 30 July 2023; 05, 06, 13, 19, 20, 26, 27 Aug 2023; 02, 03, 09, 10, 16, 17, 23, 24, 30 Sept 2023; 01, 07, 08, 14, 15, 21, 22, 28, 29 Oct 2023; 4, 11, 12, 18, 19, 25, 26 Nov 2023; 02, 03, 09, 10, 16, 17, 23, 24, 31 Dec 2023 <b>50 Days</b>	23,30,491	<a href="#">View Document</a>
		<b>TOTAL REVENUE</b>	<b>2,09,89,233</b>	